



DESIGNING EXPERIMENTS — Start Small, Learn Big Article 6: Transform ideas into action with low-risk, high-learning tests

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1)	Choose Your Experiment
•	What idea, offering, or question do you want to test?
•	Who is it for, and what do you hope to learn?
•	Why is this the right next step (not the perfect one)?
2)	Define the Format
•	What will your experiment look like? (e.g., event, post, call, pilot, draft)
•	What tools, time, or support do you need to execute it?
•	What's your minimum viable version?
3)	Measure and Debrief
•	What will success look like (quantitative + qualitative)?
•	What surprised you, worked well, or fell flat?
•	What will you keep, shift, or stop based on what you learned?